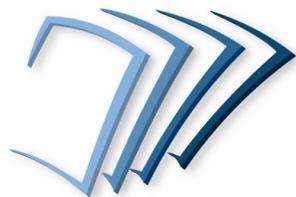**NATURAL SUITE**

Natural Suite's *Natural Order* includes a full-featured and flexible Order Management System (OMS) that allows you to seamlessly manage all of your business's sales channels into a single unified system that handles the <u>entire order lifecycle</u> no matter where the order originated. A single screen used by both Order Entry and Customer Service, means quicker access to everything you need, allowing users to efficiently and effectively manage all aspects of the order with ease.

Key Features

FLEXIBLE PRICING

- Utilize Natural Order's adaptable *Pricing Schemes* to handle your various pricing strategies. Customer Class, Promotional, and Product Group Discounting. Product Group Pricing, BOGO, Percentage off, Dollar off, Quantity Breaks and more

REAL-TIME INVENTORY

- Real time reserves of inventory as orders are placed as well as up-to-date inventory from stock replenishment allows user to always know what is available for sale

CUSTOMIZABLE

- Administrator defined schemes including security, fields, and field names
- Administrator defined rules specific to orders that force review and/or action based on business requirements

- Allows many order types including quotes, standing orders, recurring orders, delayed shipments and more
- Integrated with Avalara for tax calculation and address verification
- Supports multiple payment processors with Credit Card Tokenization, credit cards numbers are never stored
- Handles B2B & Consumer
- Multiple Ship To's and/or Gift Recipients with or without gift messages
- Customizable CRM with alerts and tracking
- Quick Access to:
  Customer's Order History
  Product Picture/Product Webpage
  Shipment tracking information
- Lost Demand and Order Change logging
- Unlimited User Defined Fields
- Name/Company/Catalog/Product pop up messages
- Automated Emailing for Order Confirmations and Shipment Confirmations
- Ability to issue and track refunds and returns from the same order management screen
- Copy and Reship Order
- Includes customizable Shipping Calculations per carrier & shipment method
- Integrated with ShipSource for actual shipping charges with or without markup calculated in order entry
- Supports sales from multiple companies and/or warehouses in a single database