

Natural Royalties



**NATURAL
SUITE**

Natural Suite's *Royalties and commissions system* generates royalties and commissions by flexibly calculating contract payment amounts as it captures sales & returns. Besides handling advances, it uses contract schemes to reduce redundant data entry.

Key Features

INTEGRATED

- Full integration with Natural Order and Natural Payables

CONTRACTS

CONTRACT SCHEMES

ROYALTY EXPORTS

ADVANCES

PRODUCES GL TRANSACTIONS FOR NATURAL LEDGER

- A Single contract scheme can be used for one or more authors/publishers/payees
- Contract Schemes allow re-use of standard payment levels
- Cutoff value specifies payment cap
- Royalties or commissions calculate based on:
 - Sales and Return
 - List or Effective Price
 - Percentage or Dollar amount
 - Quantity Breaks or Sales "Bands"
 - Salesperson
 - Customer
 - Generic product or specifically selected SKUs of a product